

**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Purchasing Department

AGENDA DATE: December 7, 2004

CONTACT PERSON/PHONE: Byron E. Johnson, C.P.M.- Director of Purchasing, 541-4308

DISTRICT(S) AFFECTED: 3

SUBJECT:

This item is to approve the award of Solicitation 2004-232, titled "Proprietary Parts, Graco" for the Department of Aviation in the amount of \$60,000.00. The Contract shall be for Twenty-Four (24) Months.

BACKGROUND / DISCUSSION:

The bid was to provide Graco Proprietary Parts to be used for Repair and Replacement Parts for the Airport's Field Maintenance Team's painting equipment and gear. The painting equipment and gear is used in maintenance tasks as needed and to maintain the Airport's well-known aesthetic and appealing condition. This equipment is required to keep the Airport in a safe operating condition.

PRIOR COUNCIL ACTION:

None.

AMOUNT AND SOURCE OF FUNDING:

The funding to be used for the purchase is Airport Operating Funds. Funding is available in 62620003 - 503121.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____

FINANCE: (if required) _____

DEPARTMENT HEAD: _____

(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

DATE: November 29, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **DECEMBER 7, 2004**.

Item should read as follows:

Solicitation No. 2004-232 Proprietary Parts, Graco
Award to: Kwal Paint, Inc.
 Denver, CO
Item (s): All
Amount: \$60,000.00

Department: Department of Aviation
Funds available: 62620003-503121
Funding source: Airport Operating Funds
Total award: \$60,000.00
District (s): 3

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a twenty-four (24) month requirements-type Contract for a "Proprietary Parts, Graco".

Vendor offers the City the option of extending the term of the contract for Twelve (12) additional months utilizing the same pricing structure, if the option is exercised within One (1) Year from the date of award of the contract. Vendor offers a 2% discount if paid within 10 days.

The Contract will officially begin at 12:01 A.M., December 15, 2004.

Contact person: Enrique Acosta Jr., Procurement Analyst at 541-4267.

AGENDA FOR: **DECEMBER 7, 2004**

PROJECT FORM

DATE: November 24, 2004

PROJECT: Proprietary Parts, Graco
BID NO: 2004-232 DEPARTMENT: Department of Aviation
BUDGET NO: 62620003 – 503121
FUNDING SOURCE: Airport Operating Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR : Kwal Paint, Inc.
Denver, CO
ITEM(S): All
AMOUNT: \$60,000.00

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a twenty-four (24) month requirements-type Contract for a "Proprietary Parts, Graco".

Vendor offers the City the option of extending the term of the contract for Twelve (12) additional months utilizing the same pricing structure, if the option is exercised within One (1) Year from the date of award of the contract. Vendor offers a 2% discount if paid within 10 days.

The Contract will officially begin at 12:01 A.M., December 15, 2004.

BIDS SOLICITED- 13
BIDS RECEIVED- 05
"NO BID" RECEIVED- 01

CURRENT TAXED PAID-
OUT-OF-TOWN-- X

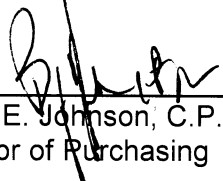
TOTAL RECOMMENDED AWARD: \$60,000.00

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL:

MEETING DATE-December 7, 2004


Byron E. Johnson, C.P.M.
Director of Purchasing

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO BID DATE: AUGUST 11, 2004		BID # 2004-232 DEPARTMENT: AVIATION		
	DUNN-EDWARDS/ WELLBORN PAINTS ALBUQUERQUE, NM	KWAL PAINT INC. DENVER, CO	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SHERWIN-WILLIAMS EL PASO, TX
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP
ITEM PROPRIETARY PARTS, GRACO	NET <input type="checkbox"/> - <u>15%</u> DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>20%</u> DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> - <u>0%</u> DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input checked="" type="checkbox"/> - <u>12%</u> DISCOUNT <input type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the <u>GRACO</u> Price List [OR Catalog]				
LIST NUMBER: _____ DATED: _____	CED 12-29, 2003	GRACO 8204 MARCH 25, 2004	2004 CONTRACTOR PRICE BOOK DECEMBER 29, 2003	PRICE BOOK 2004 12/29/03
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER [OTHER] _____	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

APPROVED BY: E. At
 DATE: 8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO				BID # 2004-232	
BID DATE: AUGUST 11, 2004				DEPARTMENT: AVIATION	
		DUNN-EDWARDS/ WELLBORN PAINTS ALBUQUERQUE, NM	KWAL PAINT INC. DENVER, CO	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SHERWIN-WILLIAMS EL PASO, TX
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
1.	MANUFACTURER:	GRACO	GRACO	GRACO	GRACO CONTRACTOR EQUIPMENT PRICE BOOK-U. S. AND CANADA
	PRICE LIST FORM NUMBER	U.S. AND CANADIAN CONTRACTOR EQUIPMENT (CED)	KWAL		2004
	AND/OR DATE	December 29, 2007	03-25-2004	DECEMBER 29, 2003	
2.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

APPROVED BY: E. A. St

DATE: 8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO BID DATE: AUGUST 11, 2004			BID # 2004-232 DEPARTMENT: AVIATION		
	DUNN-EDWARDS/ WELLBORN PAINTS ALBUQUERQUE, NM	KWAL PAINT INC. DENVER, CO	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SHERWIN-WILLIAMS EL PASO, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWELVE ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWENTY-FOUR ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>	<p><input checked="" type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	

APPROVED BY:

DATE: 2-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO		BID # 2004-232		
BID DATE: AUGUST 11, 2004		DEPARTMENT: AVIATION		
	DUNN-EDWARDS/ WELLBORN PAINTS ALBUQUERQUE, NM	KWAL PAINT INC. DENVER, CO	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SHERWIN-WILLIAMS EL PASO, TX
PAYMENT TERMS:	2% - 10 DAYS	2% - 10 DAYS	NET - 30 DAYS	2% - 10 DAYS
BIDDER'S PROMISED DELIVERY: on or before _____ CO' _____ UTIVE DAYS after the date of receipt, by the contractor, of a written notice of award, or _____ CONSECUTIVE HOURS after receipt of a verbal order.	TWO (2) CONSECUTIVE DAYS	TWO (2) CONSECUTIVE DAYS	2 CONSECUTIVE DAYS	2 CONSECUTIVE DAYS
	FORTY-EIGHT (48) CONSECUTIVE HOURS	FORTY-EIGHT (48) CONSECUTIVE HOURS	48 CONSECUTIVE HOURS	48 CONSECUTIVE HOURS
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF OFFER.				

APPROVED BY:

E. [Signature]

DATE:

8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO		BID # 2004-232		
BID DATE: AUGUST 11, 2004		DEPARTMENT: AVIATION		
	TEXAS PAINT & WALLPAPER DALLAS, TX			
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP	NET OR % DISCOUNT OR % MARKUP
ITEM PROPRIETARY PARTS, GRACO	<div style="display: flex; justify-content: space-between;"> NET <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - <u>0</u>% DISCOUNT <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____% MARKUP <input style="width: 40px;" type="checkbox"/> </div>	<div style="display: flex; justify-content: space-between;"> NET <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - _____% DISCOUNT <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____% MARKUP <input style="width: 40px;" type="checkbox"/> </div>	<div style="display: flex; justify-content: space-between;"> NET <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - _____% DISCOUNT <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____% MARKUP <input style="width: 40px;" type="checkbox"/> </div>	<div style="display: flex; justify-content: space-between;"> NET <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> - _____% DISCOUNT <input style="width: 40px;" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> + _____% MARKUP <input style="width: 40px;" type="checkbox"/> </div>
Discount/Mark-up proposed from the GRACO Price List [OR Catalog]				
LIST NUMBER: _____ DATED: _____	314020 REV AG 11/03			
FROM PRICE LIST FOR MARKETING LEVEL: <div style="margin-top: 5px;"> WHOLESALE <input style="width: 40px;" type="checkbox"/> DISTRIBUTOR <input style="width: 40px;" type="checkbox"/> JOBBER <input style="width: 40px;" type="checkbox"/> DEALER <input style="width: 40px;" type="checkbox"/> RETAILER <input style="width: 40px;" type="checkbox"/> [OTHER] _____ <input style="width: 40px;" type="checkbox"/> </div>	<input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/>	<input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/>	<input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/>	<input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/> <input style="width: 40px;" type="checkbox"/>

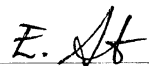
APPROVED BY: E. A.

DATE: 8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO BID DATE: AUGUST 11, 2004			BID # 2004-232 DEPARTMENT: AVIATION	
<div style="border: 1px solid black; width: 100%; height: 100%; display: flex; align-items: center; justify-content: center;"> <div style="text-align: center;"> <p>TEXAS PAINT & WALLPAPER</p> <p>DALLAS, TX</p> </div> </div>				
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
2.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER:			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			

APPROVED BY:



DATE: 8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO		BID # 2004-232	
BID DATE: AUGUST 11, 2004		DEPARTMENT: AVIATION	
	TEXAS PAINT & WALLPAPER DALLAS, TX		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>TWELVE ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWENTY-FOUR ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>	<div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div><input checked="" type="checkbox"/></div>	<div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>	<div><input type="checkbox"/></div> <div><input type="checkbox"/></div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div> YES <input type="checkbox"/> NO <input type="checkbox"/> </div> <div><input type="checkbox"/></div>

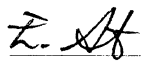
APPROVED BY: *E. AH*

DATE: 8-16-04

CITY OF EL PASO BID TABULATION

BID TITLE: PROPRIETARY PARTS, GRACO		BID # 2004-232		
BID DATE: AUGUST 11, 2004		DEPARTMENT: AVIATION		
	TEXAS PAINT & WALLPAPER DALLAS, TX			
PAYMENT TERMS:	___ % - 30 DAYS			
BIDDER'S PROMISED DELIVERY: on or before _____	7 CONSECUTIVE DAYS			
CONSECUTIVE DAYS after the date of receipt, by the				
con _____, of a written notice of award, or _____				
CONSECUTIVE HOURS after receipt of a verbal order.				
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED: 13		BIDS RECEIVED: 5		BIDS LOCAL: 4
				NO BID: 1

APPROVED BY: _____



DATE: 8-16-04

TRAFICO INDUSTRIES (HUB)
414 WEST MAIN STREET
EAGLE LAKE TX 77434

THE SHERWIN-WILLIAMS COMPANY
5425 NORTH MESA
EL PASO TX 79912

TEXAS PAINT & WALLPAPER CO
4410 ROSS AVENUE
DALLAS TEXAS 75204

STRIPING TECHNOLOGY (HUB)
BOX 4279
TYLER TX 75712

ROADRUNNER TRAFFIC SUPPLY
(HUB)
PO BOX 122837
FORT WORTH TX 76121-2837

PATHMARK TRAFFIC PRODUCTS OF
TEXAS
PO BOX 1066
SAN MARCOS TX 78667

KWAL-HOWELL'S/HANLEY PAINT
1324 TEXAS AVENUE
EL PASO TX 79901

FRANKLIN PAINT COMPANY
259 COTTAGE STREET
FRANKLIN MA 02038

DUNN EDWARDS CORP
7930 NORTH MESA SUITE A-5
EL PASO TX 79932

ACM HIGHWAY PRODUCTS (HUB)
PO BOX 1732
ROUND ROCK TX 78680-1732

ATTN: DAVID SENFT
PMB DPTO. 388 HC01
BOX 29030
CAGUAS, PUERTO RICO 00725

ATTN: PAUL LARAMORE
SHERWIN-WILLIAMS CO.
1015 EASTSIDE ROAD
EL PASO, TX 79915

MILE-X EQUIPMENT, INC.
801 NORTH 2ND STREET
COLDWATER, OH 45828

No Bid

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901